

## **News Release**

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## STRIX SYSTEMS ANNOUNCES AVAILABILITY OF INDUSTRY-FIRST 802.11J MESH PRODUCTS FOR JAPANESE MARKET; OPENS JAPAN OFFICE FOR SALES AND SUPPORT

## Strix 802.11j Products Provide Integrated Indoor/Outdoor Wireless Mesh

CALABASAS, Calif., January 18, 2006 – Strix Systems, the leader in high-performance wireless mesh networking, today announced the availability of the industry's first 802.11j wireless mesh products for the Japanese market. Strix has introduced support for 802.11j in its multi-radio, multi-channel, multi-RF wireless mesh platform to address the need for a high-performance mesh solution for use throughout Japan, where 802.11a is prohibited. Strix's 802.11j-compliant radios operate at the 4.9 to 5.0 Ghz frequency, providing a high-throughput mesh backhaul replacement. Strix has also announced its global expansion with the opening of its Japan offices, which will provide local support for its growing network of Japanese value-added distributors (VADs) and partners.

Strix also announced the addition of five new Japanese VADs to its network of global partners, including ALP Systems, Network Value Components, PSI Japan, Soliton, and Takabun. Strix currently has a network of over 15 value-added resellers (VARs) in Japan alone. These partnerships have resulted in Strix's first Japanese customer wins with KDDI and the Phoenix Seagaia Resort.

KDDI's Wi-Fi Hot Zone deployment in the shopping malls of Gifu uses Strix's wireless mesh nodes to provide simple, integrated Wi-Fi coverage over a 5,000m² area. The service, which has been available since August 2005, provides Hot Zone Wi-Fi coverage for visitors. The Phoenix Seagaia Resort is using Strix's wireless mesh solutions to deliver triple-play services to its guests throughout the entire property.

As more and more cities throughout the world turn to wireless mesh for large, ubiquitous Wi-Fi networks, Japanese users needed a solution that could deliver the high-performance mesh backhaul that 802.11a provides elsewhere. Strix Systems enables Japanese customers to use 802.11j for

backhaul, which provides a standards-compliant way of avoiding interference with the saturated 2.4Ghz spectrum by operating at 4.9 to 5.0Ghz frequencies. This enables customers to use 802.11j for backhaul while still leveraging 802.11b/g for client access.

Strix's deployment at the Phoenix Seagaia Resort is providing the triple play of voice, video, and data throughout the resort, which includes a popular convention center. Strix's multi-radio system is the only wireless mesh system on the market that could support wireless VoIP (wVoIP) for the Phoenix Seagaia Resort's hotel staff and guests, Internet access throughout the resort and convention center for all guests and conference attendees, and 2Mbps wireless video feeds without requiring costly additional bandwidth. Strix's modular, multi-radio architecture allows for simple configuration and automatic self-tuning of radios within a node, providing a customizable approach to deploying wireless mesh that ensures the highest performance, even when supporting voice, video, and data on the network.

"Deploying Strix's wireless mesh equipment throughout our resort was the only way to provide high-performance voice, video, and data to our guests without having to purchase expensive additional bandwidth," said Mr. Tsutomu Takahashi, IT director of the Phoenix Seagaia Resort. "In addition to providing reliable wireless services to our hotel guests, Strix is also able to meet the demanding needs of business users by simultaneously supporting triple play services for the large conferences held at our convention center."

"Providing the industry first 802.11j-compliant wireless mesh products is yet another testament to Strix's leadership of innovation in the mesh market," said Nan Chen, vice president of marketing at Strix Systems. "There is an enormous market for integrated indoor and outdoor wireless mesh in Japan, and the ability of our multi-radio, multi-channel, multi-RF system to meet the standards requirements of Wi-Fi networks in Japan while providing the high-performance needed to scale and support multiple services is truly unique when compared to competing mesh solutions."

## **About Strix Systems**

Strix Systems is the technology leader in wireless mesh networking. Strix's Access/One<sup>TM</sup> products are the industry's only modular (chassis-based) mesh systems delivering the largest capacity, highest throughput and lowest latency for the new generation of broadband mobility and reach-ability to support voice, video, and data applications. Sold globally by a network of first-class distributors and integrators, the Access/One<sup>TM</sup> solutions have been deployed in hundreds of networks worldwide, outdoor and indoor, for metro, public safety, government, energy, transportation, hospitality, education, enterprise, residential and carrier access markets.

For more information about Strix Systems, please visit www.strixsystems.com.

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