



**CALABASAS, Calif., November 28, 2006**

**STRIX SYSTEMS NAMED FASTEST-GROWING HIGH TECH COMPANY IN  
LOS ANGELES AREA**

**CORE NEWS FACTS**

- Strix Systems announced today that both the *Los Angeles Business Journal* and the *San Fernando Valley Business Journal* named it as one of the fastest-growing private companies in the Los Angeles area.
- The *Los Angeles Business Journal* ranks Strix as the fastest-growing high-tech company in Los Angeles and the second-fastest growing company overall, with revenues increasing 693 percent from mid-2004 to mid-2006. Simultaneously, Strix was honored by the *San Fernando Valley Business Journal*. The company also recently won the Leading Lights Award in the Best Marketing (Private Company) category, given by *Light Reading*, the world's leading on-line publication for the telecom industry.
- Emphasizing Strix's growth, the Wireless Mesh Equipment Market Tracker, which is published by Heavy Reading, in September, confirmed Strix Systems as the industry leader having shipped more mesh radios—16,100—than any other vendor in 1H2006, making it the leader in wireless mesh networks with a 22 percent market share.
- Strix dominates the international market. Among its customers is the Public Security Bureau of the City of Beijing, which has deployed Strix products to provide a public safety system as part of preparations for the 2008 Beijing Olympics. Kenya Data Networks has selected Strix to create its new Butterfly® Wi-Fi service, which will ultimately provide seamless connectivity throughout Kenya. And AENA, the Spanish Airport Authority, has selected Strix systems to provide wireless data, voice, and video for all 23 of Spain's airport operations.
- Strix technical superiority was also acknowledged earlier this year through independent testing. The company won the first independent wireless mesh test, which was held by Iometrix and sponsored by and published in *Light Reading*.

## COMMENTARY

- “Calabasas Company Makes a Name in Wi-Fi Industry,” *San Fernando Valley Business Journal*, Nov. 20, 2006 – “Even with the wi-fi market still in relative infancy, Strix Systems pulls in the sales. (Strix’s) growth is the result of three factors: excellence in technology, an expanding market, and increasing consumer demand.”
- Bruce Brown, Chairman and CEO, Strix Systems – “To be evaluated against other companies and named one of the fastest-growing companies in the dynamic Los Angeles region really lets us know we’re on the right track. Strix has the best technology, we caught the market early, we positioned ourselves properly, and we made sure we had offices in China, Japan, and Europe as those markets emerged. This year we’ll grow by more than 300 percent over last year, and we expect to see that kind of growth continue.”

## MULTIMEDIA SUPPORT

- Strix Access/One Network Outdoor Wireless System (OWS)  
(<http://www.strixsystems.com/products/ows.asp>)
- Strix Access/One Network Indoor Wireless System (IWS)  
(<http://www.strixsystems.com/products/iws.asp>)
- Strix Wireless Mesh Network Solutions  
(<http://www.strixsystems.com/solutions/default.asp>)

## KEY WORDS

Wireless mesh networking, real-time mobile communications, multi-service wireless network, high-speed wireless access, 4.9GHz, 802.11, Metro Ethernet Forum, Metro Ethernet, wireless mesh, wireless mesh networks, wireless mesh manufacture, wireless mesh architecture, wireless mesh equipment, mesh wireless, mesh wireless network, mesh wireless network equipment, mesh network, wifi mesh, mesh wifi, outdoor wireless, outdoor wireless networks, outdoor mesh networks, outdoor mesh wireless, mesh wireless technology, wireless mesh technology, multi radio, multi-radio architecture, multi-radio wireless mesh, multi-radio mesh, municipal wireless, municipal networks, municipal mesh networks, metropolitan wireless, metropolitan networks, metropolitan mesh networks, metro mesh, broadband wireless equipment, wireless broadband equipment, wireless backhaul, cellular backhaul, public safety networks, mobility, roaming, wireless networking solution, city-wide wireless, wireless network equipment, country-wide wireless

### About Strix OWS and IWS

The Strix Access/One OWS modular mesh products deliver the largest capacity (up to six radios and 768 users per node, three to six times the norm), highest throughput (five times the norm at 35 Mbps), and best scalability (users can add more radio boards, WiMAX modules, or new technologies). An independent wireless mesh test sponsored by *Light Reading* and completed in

June 2006 found Strix's OWS 2400-30 delivers the best throughput and capacity, the greatest scalability for voice applications, and the best mobility/roaming. Strix networks scale to 10 or more wireless hops with near-zero throughput loss and latency. Customers can deliver real-time applications with a minimum of wired connections for a given area, which reduces CapEx and OpEx.

## **About Strix Systems**

Strix Systems is the proven worldwide leader in wireless mesh networking. Strix's Access/One products are the industry's only modular (chassis-based) mesh systems, delivering the highest throughput, lowest latency, greatest capacity and unparalleled scalability. This new generation of products provides the broadband mobility and reach to support voice, video, and data applications. Sold globally by a network of first-class distributors and integrators, Access/One solutions have been deployed in hundreds of networks worldwide, outdoor and indoor, for the service providers, metro, public safety, government, energy, transportation, hospitality, education, enterprise, and residential markets. For more information about Strix Systems, please visit [www.strixsystems.com](http://www.strixsystems.com).

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